

Message Text

CONFIDENTIAL

PAGE 01 BOGOTA 10163 052028Z

71-61

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 /014 W

----- 072408

R 061921Z SEP 76

FM AMEMBASSY BOGOTA

TO SECSTATE WASHDC 7752

C O N F I D E N T I A L BOGOTA 10163

E.O. 11652: GDS

TAGS: ELTN, BBAK, CO

SUBJECT GOC REQUEST FOR PRICE INFORMATION ON KENWORTH TRUCKS

1. MINISTRY OF ECONOMIC DEVELOPMENT REPRESENTATIVE TO
THE TRANSPORTATION FINANCING CORPORATION (CORPORACION
FINANCIERA DEL TRANSPORTE) HAS, ON A CONFIDENTIAL BASIS,
REQUESTED EMBASSY ASSISTANCE IN DETERMINING THE NORMAL
RETAIL PRICE BETWEEN FEBRUARY AND JUNE 1975 OF A KENWORTH
MODEL W-900 HIGHWAY TRACTOR WITH THE FOLLOWING SPECIFICATIONS:

A. STANDARD MODEL	\$27,939.00
B. CUMMINS MOTOR NTC 350, 335 HP	1,492.00
C. JACOBS ENGINE BRAKES	844.00
D. FULLER RT 12515 GEAR BOX	436.00
E. SPICER 15 1/2 TWIN PLATE CLUTCH	127.00
F. 12,000 LB CAPACITY FRONT SEMI ELLIPTICAL SPRINGS	30.00
G. ROCKWELL FRONT AXLE MODEL FF921 TW 12,000 LBS	295.00
H. SHEPPARD HYDRAULIC STEERING	453.00
I. EATON REAR AXLE MODEL DP340 34,000 LBS	671.00
J. TIRES 1,000 X 20 CAPACITY AT A RATIO OF 5.91 : 1	STD
K. SPARE WHEEL	276.00
L. FRONT REINFORCED STEEL BUMPER SET 5Z FORWARD	123.00
M. HEAVY DUTY CABIN	44.00
N. CABIN FAN	18.00
O. OUTSIDE SUN-SHADE	44.00

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 BOGOTA 10163 052028Z

P. AIR-POWERED HORNS (2) 35.00

Q. BENDIX OR WESTINGHOUSE 14 1/2 CU. AIR COMPRESSOR	75.00
R. MAIN FUEL TANK	78.00
S. RESERVE FUEL TANK	227.00
T. SET OF REINFORCED HEAVY DUTY SPARE PARTS	255.00
U. MOTOR HOUR RECORDER	35.00
V. SPARE RIM	45.00
W. ARTILLERY TYPE WHEELS, 6 SPOKES	45.00
X. HOOK-UP ASSEMBLY FOR SEMI-TRAILER	176.00
Y. OIL COOLER RT 12515	436.00
Z. LOW AIR PRESSURE ALARM	11.00
AA. HENDRICKSON RT 341 REAR SUSPENSION	548.00
BB. FILTER FOR TRANSMISSION OIL	STD
FACTORY FOB	US\$34,758.00

2. PRICES LISTED ABOVE, WHICH WERE THOSE ACTUALLY QUOTED TO THE GOC BY PACCAR INTERNATIONAL, MANUFACTURER OF KENWORTH TRUCKS, WOULD INCLUDE NORMAL DEALER MARKUP BUT WOULD NOT INCLUDE DESTINATION CHARGES AND DEALER PREPARATION.

3. BASIS FOR INQUIRY IS THAT MERCEDES-BENZ AND AT LEAST ONE OTHER EUROPEAN TRUCK SUPPLIER HAVE CHARGED THAT THE QUOTED PRICE OF \$34,758 IS \$5,000 HIGHER THAN THE NORMAL RETAIL PRICE OF THE SAME UNIT IN THE UNITED STATES. AS 85 UNITS WERE PURCHASED, TOTAL PRICE DIFFERENTIAL COULD BE \$425,000.

4. GOC REP HAS ALSO INQUIRED IF THERE WERE ANY SUBSTANTIAL DESIGN CHANGES BETWEEN 1974 AND 1975 KENWORTH MODEL W-900 HIGHWAY TRACTOR. REASON FOR THIS INQUIRY IS THAT MODEL YEAR IN QUOTATION SUBMITTED BY PACCAR INTERNATIONAL APPEARS TO HAVE BEEN ERASED AND CHANGED TO 1975.

5. WOULD APPRECIATE DEPARTMENT'S COOPERATION IN DEVELOPING INFORMATION REQUESTED BY GOC.
SANCHEZ

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, INDUSTRIAL PRODUCTION, GROUND VEHICLES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BOGOTA10163
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760376-0353
From: BOGOTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760988/aaaacxmp.tel
Line Count: 96
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 19 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 JUL 2004 by izenbei0>; APPROVED <20 JUL 2004 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOC REQUEST FOR PRICE INFORMATION ON KENWORTH TRUCKS
TAGS: ELTN, BBAK, CO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006